



community development partnership

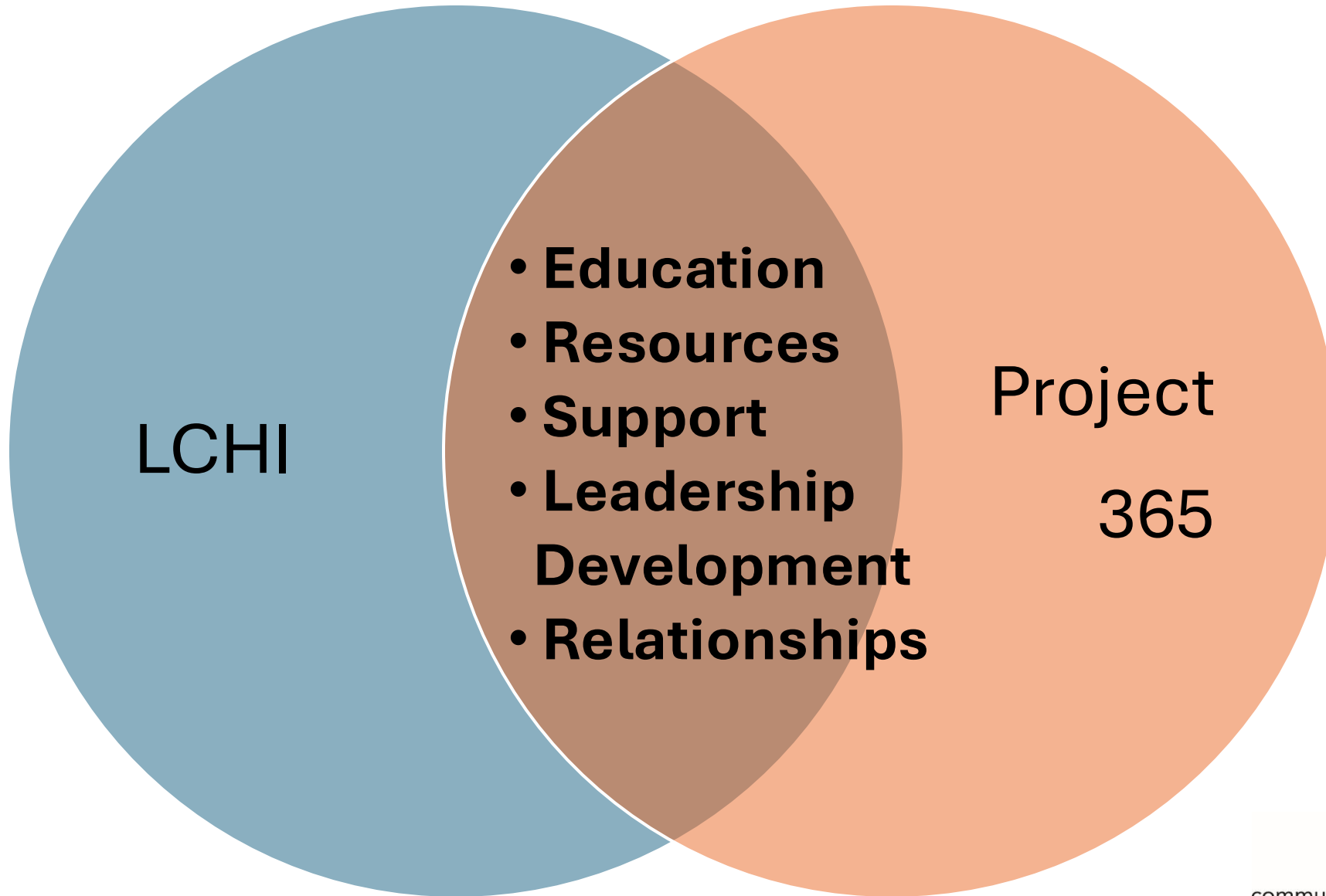


Creating opportunities for people to **live, work, and thrive** on the Lower and Outer Cape.

Lower Cape Community Housing Partnership

- Lower Cape Housing Institute (LCHI)
 - Municipal officials & staff
 - Workshops & Peer Groups
 - Annual & Special Town Meeting Summaries
 - Under One Roof Newsletter
- Project 365
 - Resident Advocates
 - Community Engagement & Education
 - Get Out the Vote: Town Meeting





LCHI

- Education
- Resources
- Support
- Leadership Development
- Relationships

Project

365



Takeaways & Tips

1. Robust “infrastructure”

- What’s going on in your town/region?
- Who needs to know what information, when?

2. Build trust & credibility

- Offer assistance, resources
- Provide examples, data, documentation

3. Leverage relationships

- Know the “players”!
- Matching message and messenger

4. Ground in vision & values

- Building the biggest tent possible!
- “We agree that X is important: Y is how we achieve it”

5. Play the long game & use all the “tools in the toolbox”

- Small victories are still victories!
- Squeaky wheels get the grease...





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Thank you for listening!

Questions?